

Sysbee CEO Zvonimir Gembec on quarterly results and next year plans

Milan, 22 November 2018. One of the youngest managed hosting providers in Croatia, the company called Sysbee, is one of the recent members of the DHH family. While the company itself is very young, it prides itself in having the ambitious team of professionals that are dedicated to delivering the top-notch service to their customers.

The CEO of Sysbee, Zvonimir Gembec, shared the reality of how his firm manages to push through thick and thin. Zvonimir also talked about some new interactive projects within Sysbee and outlined the company's plans for the next year.

How did the third quarter go for Sysbee? Please tell me about some projects or initiatives that took place during the last three months?

Zvonimir Gembec: “During the third quarter, we were mostly concentrated on operations related to internal systems – automation, billing, and some other similar activities.

We were also consolidating data centers, as we helped the DHH infrastructure team with these processes. The overall project of data centers migration with planning took us about two months. All of the migration was performed during off hours – we worked in the night time on weekends, to minimize the impact on clients.

Aside from this, we were also pushing the new infrastructure for our servers in partnership with SeeWeb.”

Since Sysbee is still a young company, I remember that you were steadily expanding your employee base. Did you hire some more people during the third quarter?

Zvonimir Gembec: “Yes, during the third quarter, we have hired one employee that will be responsible for administrative tasks. We are slowly and steadily expanding our employee base, yet, we are still a tiny and young team.

We are planning to hire more system administrators in the course of the next few months.”

Please tell me about the DevOps package development. Are there any updates regarding this initiative?

Zvonimir Gembec: “We are still very deep in the development cycle, but there is some progress. Since we were occupied with the data centers migration, this project did not get enough attention.

While the development of the DevOps package is not our priority right now, we are working our way towards finishing this project. I think we will wrap this up somewhere in the next year.

As of the moment, we have a lot of clients already testing this product. We are gathering the feedback and implementing the necessary changes, where applicable.”

During our previous interview, you mentioned that Sysbee is working on the growth of its client base. How did the company perform in this sense?

Zvonimir Gembec: “I am happy to say that we are performing pretty well in this sense. There is still some migration of clients ongoing from the DHH. These are mostly clients that needed more maintenance and attention.

Also, we are expanding partnerships with development agencies that can help us onboard more clients. This also positively affects the growth of our client base.”

What are the plans of Sysbee for the upcoming three months? How about 2019?

Zvonimir Gembec: “In the of 2018 and the beginning of 2019, we are planning to improve our marketing activities. Sysbee has plans to start publishing some engaging content and maybe some technical blog posts. We are also looking into preparing some educational and explainer videos for our audience – there are a lot of ideas in this context.

In the meantime, we also took part in some conferences and lectures in the region, and we intend to continue doing so. As of the moment, there are not many people who know about Sysbee, and we are determined to change this in the upcoming year.

We are pretty happy with the current performance of the company, and this is even though we are in business for a very short time.”



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