

DHH.SI (owner of Domenca and Domovanje brands) recorded a +15% growth in gross sales in Q42017 vs Q42016

Since the beginning of 2016 to the end of 2017 the number of customers grew by 24%, passing from 19.110 to 23.699

Milan, 15 February 2018. DHH S.p.A. (“**DHH**”) (DHH.MI | WDHH21.MI) (ISIN shares IT0005203622 | ISIN warrants IT0005203689), a tech company whose mission is to create the “Internet Platform of the Emerging markets of Europe”, announces that DHH.si, the Slovenian company owner of Domenca and Domovanje brands and controlled by DHH, recorded a +15% growth in gross sales in Q42017 vs Q42016, passing from 340.410 EUR (Q42016 - net of intercompany transactions) to 390.595 EUR (Q42017 – net of intercompany transactions).

Since the beginning of 2016 to the end of 2017 the number of customers grew by 24%, passing from 19.110 to 23.699.

These results are due to an increasing effort both in process automation and in the improvement of business organization, thanks to the introduction of new guidelines and best practices for the teams, together with apps that track actions, results and performances, all efforts that incremented the productivity of the employees.

Furthermore, during 2017 DHH.si started experimenting the introduction of paid expert support for its clients, in order to provide a better service while increasing the ARPU.

DHH.si is the largest web hosting provider in Slovenia with a market share by number of domains .si of approx. 28% (source: .si registry public data and internal company data) with ca 35.584 .si domains under management (vs a total number of .si domains of 127.457).

Data are taken from the management accounts, unaudited.

About DHH S.p.A.

Set up in July 2015 today DHH is a leader, among SMEs companies, in the business of web hosting services in the European emerging digital markets and has already built an international group with more than 72 employees, 100.000 customers and 70% of sales outside of Italy, divided between Slovenia, Croatia, Serbia and Switzerland.



For more information please visit: www.dhh.international

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